

## **DANIELA SALVIONI**

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Full Professor of Business Administration at the University of Brescia, Department of Business Administration from 1.11.1994 to 31.10.2012, and Department of Economics and Management from 1.11.2012 to present.

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### **PRIOR ACADEMIC POSITIONS**

- Associate Professor of "General and Applied Accounting", Faculty of Political Sciences, from 1/11/1991 to 31/10/1994 - University of Milan.
- Professor of "Business Economics", Faculty of Economics, a.a. 1991/92 - University of Bologna.
- Associate Professor of "Business Economics", Faculty of Economics, from 29/03/1988 to 31/10/1991 - University of Bologna.
- Professor of "Firm Quantitative Methods and Determinations" (Accounting and Budget), Faculty of Economics and Commerce, a.a. 1988/89 and 1989/90 - L. Bocconi University of Milan.
- Confirmed Research Fellow in Business Administration from 8/1/80 (for legal purposes) and from 1/11/1982 (for economic purposes) to 28/03/1988 - L. Bocconi University of Milan.
- Four-year lecturer from 1/2/81 to 31/10/82 - Università Commerciale L. Bocconi of Milan.
- Three-year lecturer from 1/2/1978 to 31/1/81 - L. Bocconi University of Milan.
- Lecturer of "Financial Statement" and "Firm Quantitative Methods and Determinations", a.a. 1976/77 and 1977/78
- Professor of the Administration and Control Area of the School of Business Administration of the Bocconi University of Milan, from 1976 to 1992.
- Professor of the Master Course in Insurance Engineering at the Milan Polytechnic, from 1978 to 1986.
- Professor of the course in Economics of Tourism at the Bocconi University of Milan, with the task of coordinating the disciplinary area of Administration of Tourism Companies, from 1979 to 1995.

### **EDUCATION**

Degree in Business Administration L. Bocconi University of Milan, 1975/76.

General Auditing course organized by the School of Business Administration of the Bocconi University of Milan, a.a. 1976/77.

Post-graduate Diploma "CoPAS - Course of Strategic Planning and Analysis", a specialized international program organized by the School of Business Administration of the Bocconi University of Milan, 1978.

## MAIN ACTIVITIES AND RESPONSIBILITIES

- Associated investigator coordinating the local research unit of the University of Brescia in the two-year research project funded by the European Union on "School Governance to build a Learning Community" July 2010 - September 2012.
- Principal investigator and coordinator of the local research unit of the University of Brescia in the MIUR-PRIN research project 2001 on "Corporate governance and control systems" from 2001 to 2003.
- Associated investigator coordinating the local research unit of the University of Brescia in the MIUR-PRIN research project 2000 on "The financial communication of Italian companies on international markets" from 2000 to 2002.
- Principal investigator and coordinator of the local research unit of the University of Brescia in the MIUR-PRIN research project 1999 on "The effectiveness of financial communication in inter-company relations" from 1999 to 2001.
- Member of the research unit coordinated by the University of Bologna on "Economic governance and control systems in universities", as part of the national MIUR-PRIN research project 1997 on "Management and management accounting in public companies and administrations" from 1997 to 1999.
- President of the Scientific Committee of CREAP - Center for Study and Research on the Economics of Administrations and Public Service Companies of the University of Brescia from 2004 to 2012.
- Professor responsible for CREAP research project on the the social and gender reporting of the Hospital "Spedali Civili di Brescia" (2005-2006).
- Coordinator of a research project for the preparation of a social reporting model for the trade unions, within the CREAP (2005-2006).
- Scientific Coordinator of the Observatory on "Communication in the governance of Italian municipalities" from 2007 to 2012.
- Scientific Coordinator of the Observatory on "Communication in the governance of public utility companies" from 2007 to 2012.
- Coordinator of the research group on "Public governance and corporate governance" within the Study and Attention Group (GSA) of the Italian Academy of Business Economics on "The innovation of governance and strategies in the sectors of public utilities: business principles , legislation, real behavior "from 2006 to 2008
- Member of the Study and Attention Group (GSA) of the Italian Academy of Business Economics on "Market-Driven Management, Marketing and Corporate Communication", where he examined the issues of "Market-Driven Management and Corporate Governance" from 2006 to 2008
- Member of GBS Research Group on "Social reporting in Italian universities. Values, models, measurements. "(2014/15).
- Member of GBS Study Group for the preparation of the guidelines on "Web reporting" (2015/16).
- Member of the ASviS Working Group - Italian Alliance for Sustainable Development for goal no. 12 (Responsible Production and Consumption) (2016).
- Member of UNI - National Standardization Body - for the Technical Commission CT057 on Circular Economy, connected to ISO / TC323 in the field of Circular Economy.
- Member of the GBS-RUS Study Group on University Sustainability Reporting (2019/20).

- Appointment (1986) as an Honorary Member of AICE - Italian Association of Cost Engineers, for the contribution offered to the advancement of the studies on the subject thanks to the volume on "The management of large industrial projects, Forecasting and control".
  - Best paper award at the QUAESTI Virtual Multidisciplinary Conference for the paper "Improvement of the performance management in the school system", written by Salvioni D.M. and Cassano R.
  - Referee of Ca' Foscari University of Venice's scientific publications, appointed by the Rector on the basis of her internationally recognized scientific fame and competence (2012).
  - Referee appointed by the Rector of the University of Roma Tor Vergata according to the Call for Proposals for Scientific Research of the "Mission: Sustainability" University 2017.
  - Referee appointed by the Rector of the University of Insubria for the promotion of excellence in their research projects (2017).
  - Strategic Co-Editors of Area for the Corporate Governance & Responsibility Area of the scientific journal "Symphonia. Emerging Issues in Management ", Global on-line / paper international review edited by Niccolò Cusano University.
  - Member of the editorial board of *Economia & Management* from 1986 to 1992.
  - Expert Reviewer for numerous scientific journals, including: *British Journal of Management*, *Sustainability*, *Risk*, *Long Range Planning*,
  - Member of the Referees Committee of "Symphonia. Emerging Issues in Management ", Global on-line / paper international review edited by Niccolò Cusano University.
  - Member of Scientific Committees of editorial management series.
  - Member of the Board of Evaluation Experts set up at the ANVUR for the Area CUN 13 - Economic and Statistical Sciences (2013 – present).
  - Reviewer for "VQR 2011-14".
  - Member of Eben Italia - Italian Section of the European Business Ethics Network where she also served on the Board of Directors.
  - Member of the Institute for Corporate Governance (I.G.S.) since 2010.
  - Member of the GBS - Study Group for the Social Report. National Association for Scientific Research on the Social Report, representing the University of Brescia since 2003.
  - Member of AIDEA - Italian Academy of Business Administration since 1994.
  - Member of SISR - Italian Society of Accounting History since 1996.
  - Member of SIDREA - Italian Society of Accounting and Business Economics Teachers.
  - Member of the Eurasia Business and Economics Society (EBES) since 2012.
  - Member of the Association of North America Higher Education International (ANAHEI) since 2017.
  - Member of Globethics.net -global interactive community on ethics since 2014.
  - Member of the International Management Research Academy (IMRA), based in London (UK), from 2012 to 2015.
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- Member of the PhD Committee in "Economics of Institutions and Business Systems" with administrative seat at the "Università Cattolica del Sacro Cuore" of Milan from 1994 to 2002.
  - Member of the Ph.D. Committee in "Business Management" with administrative headquarters at the "Università Cattolica del Sacro Cuore" of Milan from 2003 to 2005.

- Member of the PhD Committee in "Management" set up within the Doctoral School in Economics and Management of the "Università Cattolica del Sacro Cuore" in Milan from 2008 to 2013.
- Member of the PhD Committee in "Institutions and business: value, rules and social responsibility - Business and Law", established by the Universities of Brescia and Bergamo, since 2013.
- Member of the PhD Committee in "Business & Law - Institutions and business: value, rules and social responsibility" established by the University of Brescia (2016 – present).
- Member of the Scientific Committee of the Consortium "University & Enterprise", established with the aim of designing and implementing post-graduate and post-graduate training services, providing for the development of related activities - from 2000 to 2009.
  
- Chairman of the Evaluation Unit of the University of Brescia from 11/28/1995 to January 2012.
- Chairman of the Committee of Experts appointed by the Board of Directors of the University of Brescia with Resolution no. 154/9224, in charge of designing the management control model (from 08.06.2000 to 05.10.2000).
- Chairman of the Commission of Experts appointed by Decree R. XVIII n. 368 for the preparation of a proposal concerning the methods and parameters on the basis of which to carry out management control at the University of Brescia (from 31.01.2000 to 04.05.2000).
- Chairman of the Committee of Experts appointed by the Board of Directors of the University of Brescia with Resolution no. 170/10635 and in charge of formulating a proposal for organizational reorganization for the Central Administration (from 05.03.2002 to 21.11.2002).
- Chairman of the Committee of Experts appointed by the Board of Directors of the University of Brescia with Resolution no. 164/9900, in charge of assessing the compatibility between nature and purpose of university functions and the use of techniques and methodologies used in company activities in the implementation of a management control model (from 18.06.2001 to 11.05.2004).
- Chairman of the Committee of Experts appointed by the Board of Directors of the University of Brescia with Resolution no. 177/10901 for the formulation of a proposal of (a) general criteria graduation of positions and assignment of offices (b) methodology evaluation results (c) reorganization of external administrative structures (from 28.11.2002 to 04.12.2007).
- Member of the Board of the Department of Economics and Management of the University of Brescia (November 2016 – present).

## **MAIN PUBLICATIONS**

- Salvioni, D.M. & Gennari F. (2019). Stakeholder Perspective of Corporate Governance and CSR Committees, *Symphonya. Emerging Issues in Management* (symphonya.unicusano.it), 1, 28-39, <http://dx.doi.org/10.4468/2019.1.03salvioni.gennari>
- F. Gennari, D. M. Salvioni, (2019), CSR committees on boards: the impact of the external country level factors, *Journal of Management and Governance*, 23 (3), DOI 10.1007/s10997-018-9442-8.
- D.M. Salvioni, S. Franzoni, F. Gennari (2018), Social Responsibility as a Factor of Convergence in Corporate Governance. In: Gal G., Akisik O., Wooldridge W. (eds) *Sustainability and Social Responsibility: Regulation and Reporting. Accounting, Finance, Sustainability, Governance & Fraud: Theory and Application*. Springer, Singapore.

- D. M. Salvioni, S. Franzoni, F. Gennari, R. Cassano (2018), Convergence in corporate governance systems and sustainability culture, *International Journal of Business Performance Management*, vol. 19, n. 1.
- D. M. Salvioni, F. Gennari (2017) CSR, Sustainable Value Creation and Shareholder Relations, *Symphonya. Emerging Issues in Management*, n. 1, 36-49.
- D. M. Salvioni, F. Gennari (2017), Corporate governance and sustainability, in: *Global Encyclopedia of Public Administration, Public Policy and Governance*, Springer International Publishing AG.
- D. M. Salvioni, S. Franzoni, R. Cassano (2017), Sustainability in the higher education system: an opportunity to improve quality and image, *Sustainability*, vol. 9, n. 914.
- D. M. Salvioni, R. Cassano (2017), School governance, accountability and performance management, *International Journal of Financial Research*, vol. 8, n. 2.
- D. M. Salvioni, F. Gennari, L. Bosetti (2016) Sustainability and Convergence: The Future of Corporate Governance Systems?, *Sustainability*, 8, 1203.
- D. M. Salvioni, S. Franzoni, F. Gennari (2016), Corporate Governance Systems and Sustainability: CSR as a factor of convergence between outside and insider systems, *Corporate Ownership & Control*, Vol. 14, No. 1, 139-150.
- D. M. Salvioni (2016), Governance e responsabilità sociale d'impresa nei mercati globali, *Collana Impresa Economia Comunicazione*, n. 32, Torino, Giappichelli.
- D. M. Salvioni, F. Gennari (2016), Corporate Governance, Ownership and Sustainability, *Corporate Ownership & Control*, Vol. 13, No. 2, 604-612.
- D. M. Salvioni (2016), Hotel chains and the sharing economy in global tourism, *Symphonya. Emerging Issues in Management*, n. 1.
- D. M. Salvioni, S. Franzoni (2016), Documenti di policy con rilievo etico, In: C. Mio (ed.), *La rendicontazione sociale negli atenei italiani. Valori, Modelli, Misurazioni*, Milano, Franco Angeli, p. 40-61.
- D. M. Salvioni, F. Gennari, L. Bosetti (2016), Global responsibility and risks of compliance failure in emerging markets, In: Boubaker S, Buchanan B.G. and Nguyen D.K. (ed.), *Risk Management in Emerging Markets: Issues, Framework and Modeling*, Emerald, p. 37-76.
- D. M. Salvioni, S. Franzoni, F. Gennari (2016), Corporate governance convergence and sustainability, *International Journal Of Business And Management Study*, vol. 3.
- D. M. Salvioni, F. Gennari, R. Astori (2015), Corporate Responsibility and Ethical Culture in Pharmaceutical Industry, *Journal of Business & Economic Policy*, vol. 2. No. 2.
- D. M. Salvioni, F. Gennari, L. Bosetti, A. Almici (2015), The Audit Committee in the EU Emerging Countries, In: Boubaker S., Nguyen D.K. (ed.), *Corporate Governance and Corporate Social Responsibility: Emerging Markets Focus*, 211-234, World Scientific Publishing.
- D. M. Salvioni, F. Gennari (2014), Corporate governance, sustainability and capital markets orientation, *International Journal Of Management and Sustainability*, vol. 3, 469-483.
- D. M. Salvioni, R. Astori, R. Cassano (2014), Corporate Sustainability and Ethical Codes Effectiveness, *Journal of Modern Accounting and Auditing*, September, Vol. 10, No. 9, 969-982.
- D. M. Salvioni, L. Bosetti (2014), Sustainable Development and Corporate Communication in Global Markets, *Symphonya. Emerging Issues in Management*, n. 1, 1-19.

- D. M. Salvioni, L. Bosetti (2014), Stakeholder engagement and integrated reporting: evidence from the adoption of the IIRC Framework, *Journal of Strategic and International Studies*, vol. IX, p. 78-89.
- D. M. Salvioni, S. Franzoni (2014), Governance e controllo della gestione aziendale. p. 1-298, TORINO, Giappichelli.
- D. M. Salvioni, F. Gennari (2014), Corporate Governance in Listed Companies and Market-Driven Management, In: Tipuric D., Raguz I., Podrug N. (eds), *Rethinking Corporate Governance*. p. 136-145, Essex: Pearson.
- D. M. Salvioni (2014), Stakeholder relationship e trasparenza nella governance, In: O. Cagnasso, P. Montalenti, D. M. Salvioni, M. Brogi, M.T. Bianchi, *Nuove tendenze della governance societaria dopo la riforma Vietti*, Milano, Giuffrè, 19-32.
- D.M. Salvioni, R. Astori (2013), Sustainable Development and Global Responsibility in Corporate Governance, *Symphonya. Emerging Issues in Management*, n. 1, 1-25.
- D. M. Salvioni, L. Bosetti, A. Almici (2013), Board Independence and Internal Committees in the BRICs, *Chinese Business Review*, vol. 12, 521-539.
- D. M. Salvioni (2013), Le dimensioni significative del rischio, In: Gandini G. (a cura di), *La gestione dei rischi e i controlli*, MILANO, FrancoAngeli, 32-49.
- D. M. Salvioni (2013), Comunicazione e trasparenza nella governance delle società quotate, In: N. Abriani, M.T. Bianchi, G. Figà-Talamanca, P. Montalenti, C. Angelici, O. Cagnasso, M. Irrera, D. M. Salvioni, *Saggi sui grandi temi della Corporate Governance*, MILANO, Giuffrè, 19-36.
- D. M. Salvioni, G. Gandini, S. Franzoni, F. Gennari (2012), The role of key actors in school governance: an italian evidence. *US-China Education Review. B, Education Theory*, vol. 2, 881-897.
- D. M. Salvioni (2012), Governance, Risk Management and Business Effectiveness in Global Firm. In: Tipuric D., Dabic M. (a cura di). *Management, Governance, and Entrepreneurship – New Perspectives and Challenges*, Darwen, Access Press UK.
- D. M. Salvioni (2012), Governance e risk management nei mercati globali, In: Fortuna F. (a cura di). *Liber amicorum per Umberto Bertini. L'uomo, lo studioso, il professore* . vol. unico, MILANO, Franco Angeli, 512-521.
- D. M. Salvioni, G. Gandini (a cura di) (2011), *L'analisi dei costi nella governance aziendale*, vol. unico, MILANO, Franco Angeli.
- D. M. Salvioni (2011), Trasparenza ed efficacia delle relazioni con gli stakeholder, In: CREAP, *Governance e trasparenza nelle aziende di servizi di pubblica utilità*, MILANO, FrancoAngeli, 9-23.
- D. M. Salvioni (2011), L'integrazione tra dimensione reddituale e finanziaria nei processi di governo della gestione. In: Salvioni D.M., Gandini G. (a cura di), *L'analisi dei costi nella governance aziendale*, MILANO, FrancoAngeli.
- D. M. Salvioni (2011), La complessità aziendale e gli oggetti di aggregazione dei costi, In: Salvioni D.M., Gandini G. (a cura di), *L'analisi dei costi nella governance aziendale*, MILANO, FrancoAngeli.
- D. M. Salvioni (2011), I costi nella governance aziendale, In: Salvioni D.M., Gandini G. (a cura di), *L'analisi dei costi nella governance aziendale*. MILANO, FrancoAngeli.
- D. M. Salvioni (2011), Comunicazione e trasparenza nella governance dei comuni. In: CREAP, *La comunicazione nella governance dei comuni italiani* . vol. unico, p. 13-24, MILANO, FrancoAngeli.

- D. M. Salvioni (2010), Intangible Assets and Internal Controls in Global Companies, *Symphonya. Emerging Issues in Management*, n. 1, 39-51.
- D. M. Salvioni (2010), Market-Driven Management, Corporate Governance e mercati globali. In: Silvio M. Brondoni (a cura di), *Market-Driven Management, Corporate Governance e spazio competitivo d'impresa*, vol. unico, TORINO, Giappichelli, 31-46.
- D. M. Salvioni (2010), Governance e responsabilità aziendale nei mercati globali. In: G. Airoidi, G. Brunetti, G. Corbetta e G. Invernizzi. *Economia Aziendale & Management: scritti in onore di Vittorio Coda*. vol. unico, Milano, Università Bocconi Editore.
- D. M. Salvioni (a cura di) (2009), *Corporate governance, controllo e trasparenza*, vol. unico, II° ed., MILANO: FrancoAngeli, 1-630.
- D. M. Salvioni (2009), L'attività di controllo e l'efficacia aziendale. In: Salvioni D.M. (a cura di), *Corporate governance, controllo e trasparenza*, II edizione, MILANO, FrancoAngeli, 295-310.
- D. M. Salvioni (2009), La corporate governance nelle imprese, In: Salvioni D.M. (a cura di), *Corporate governance, controllo e trasparenza*, II edizione. MILANO, FrancoAngeli, 15-46.
- D. M. Salvioni (2009), Il sistema di controllo di corporate governance. In: Maggioni V., Potito L., Viganò R.. *Corporate governance: governo, controllo e struttura finanziaria*. vol. unico, BOLOGNA, Il Mulino, 387-410.
- D. M. SALVIONI (2009), Il sistema di controllo di corporate governance, In: Salvioni D.M. (a cura di), *Corporate governance, controllo e trasparenza*, II edizione. MILANO, FrancoAngeli, 311-328.
- D. M. Salvioni, L. Bosetti (2009), Corporate responsibility, ethics and management control. Some evidence from Italian public utilities, In: Frenkel D.A. and Gerner-Beuerle C. (eds.), *Challenges of the Law in a Permeable World*, ATHENS, ATINER, 67-86.
- D. M. Salvioni (2009), Corporate governance e sistemi di controllo, In: Mele R., Mussari R. (a cura di), *L'innovazione della governance e delle strategie nei settori delle public utilities*, BOLOGNA, Il Mulino, 257-295.
- D. M. Salvioni, L. Bosetti (2009), Comunicazione e trasparenza sulla governance. In: Mele R., Mussari R. (a cura di), *L'innovazione della governance e delle strategie nei settori delle public utilities*, BOLOGNA, Il Mulino, 341-388.
- D. M. Salvioni (2009), Comunicazione e relazioni con gli stakeholder, In: Salvioni D.M. (a cura di), *Corporate governance, controllo e trasparenza*, II edizione, MILANO, FrancoAngeli, 489-506.
- D. M. Salvioni (2008), *Market-Driven Management and Corporate Governance*, *Symphonya. Emerging Issues in Management*, 13-27.
- D. M. Salvioni (a cura di) (2007), *Corporate governance, controllo e trasparenza*, vol. unico, I° ed., MILANO: FrancoAngeli, 1-496.
- D. M. Salvioni, L. Bosetti (2006), *Corporate Governance Report and Stakeholder View*, *Symphonya. Emerging Issues in Management*, 24-46.
- D. M. Salvioni (2005), *Corporate Governance, Management Control and Global Competition*, *Symphonya. Emerging Issues in Management*, 39-51.
- D. M. Salvioni (a cura di) (2004), *Corporate governance, controllo di gestione e risorse immateriali*, Milano: FrancoAngeli, 1-272.
- D. M. Salvioni (a cura di) (2004), *Corporate governance e sistemi di controllo della gestione aziendale*, MILANO: FrancoAngeli, 1-242.

- D. M. Salvioni (2004), Il sistema di governo aziendale. In: Salvioni D.M. (a cura di), Corporate governance e sistemi di controllo della gestione aziendale, Milano, FrancoAngeli, 11-35.
- D. M. Salvioni (2004), Efficacia aziendale, processi di governo e risorse immateriali. In: Salvioni D.M. (a cura di), Corporate governance, controllo di gestione e risorse immateriali, MILANO, FrancoAngeli, 11-53.
- D. M. Salvioni (2003), Corporate Governance and Global Responsibility, Symphonya. Emerging Issues in Management, 44-54.
- D. M. Salvioni (a cura di) (2003), Trasparenza e efficacia della comunicazione economico-finanziaria, TORINO: G. Giappichelli, 1-499.
- D. M. Salvioni, C. Teodori (a cura di) (2003). Internet e comunicazione economico-finanziaria d'impresa, vol. UNICO, Milano: Franco Angeli, 1-421.
- D. M. Salvioni (2003), L'efficacia della comunicazione economico-finanziaria. In: SALVIONI D. M. (a cura di), Trasparenza ed efficacia della comunicazione economico-finanziaria, Torino, G. Giappichelli.
- D. M. Salvioni (2003), La comunicazione economico-finanziaria nell'evoluzione telematica dei flussi informativi, In: Salvioni D. M., TEODORI C. (a cura di), Internet e comunicazione economico-finanziaria d'impresa, Milano: Franco Angeli, 17-43.
- D. M. Salvioni (2002), Transparency culture and financial communication, Symphonya. Emerging Issues in Management, 21-32.
- D. M. Salvioni (a cura di) (2002), L'efficacia della comunicazione economico-finanziaria e l'analisi della concorrenza, TORINO:G. Giappichelli, 1-280.
- D. M. Salvioni (a cura di) (2002), Introduzione all'analisi dei costi, TORINO:G. Giappichelli, 1-536.
- D. M. Salvioni (2002), L'integrazione della dimensione reddituale, monetaria e finanziaria della gestione nei processi di analisi dei costi, In: Salvioni D.M. (a cura di), Introduzione all'analisi dei costi, TORINO, Giappichelli, 500-523.
- D. M. Salvioni, G. Gandini (2002), Limiti e nuove frontiere dell'analisi dei costi . In: Salvioni D.M. (a cura di), Introduzione all'analisi dei costi, TORINO, Giappichelli, 46-76.
- D. M. Salvioni (2002), Le misure economiche nei processi di governo d'impresa, In: Salvioni D.M. (a cura di), Introduzione all'analisi dei costi, TORINO, Giappichelli, 3-23.
- D. M. Salvioni (2002), La determinazione del valore di prodotto, In: Salvioni D.M. (a cura di), Introduzione all'analisi dei costi, TORINO: Giappichelli, 112-149.
- D. M. Salvioni (2002), Evoluzione gestionale e strutture di governo economico delle istituzioni universitarie. In: Matteuzzi Mazzoni L. (a cura di), Governo economico e sistemi di controllo nelle università, PADOVA, CEDAM.
- D. M. Salvioni (2002), Comunicazione economico finanziaria e analisi della concorrenza, In: Salvioni D.M. (a cura di), L'efficacia della comunicazione economico-finanziaria e l'analisi della concorrenza, TORINO, Giappichelli.
- D. M. Salvioni (1999), Comunicazione e nuove strutture di governo economico nell'azienda pubblica. In: Brondoni S. M. (a cura di). La comunicazione nell'azienda pubblica, Torino, G. Giappichelli.
- D. M. Salvioni (1997), Il sistema di controllo della gestione, TORINO: Giappichelli, 1-238.
- D. M. Salvioni (1997), Comunicazione, cultura e governo economico d'impresa. SINERGIE, vol. 43-44, p. 69-98.



- D. M. Salvioni (1993), Finalità e obiettivi nella gestione d'azienda, In: AA.VV.. Scritti in onore di Carlo Masini. Istituzioni di Economia d'azienda. vol. 1, Milano:Egea, 411-429.
- D. M. Salvioni (1992), Il bilancio di esercizio nella comunicazione integrata d'impresa, TORINO, Giappichelli, 1-293.
- D. M. Salvioni (1990), La comunicazione economica nelle strategie d'impresa, L'IMPRESA, vol. 3.
- D. M. Salvioni (1990), Economic Information in global corporate communication processes, Economia Aziendale, vol. IX.
- D. M. Salvioni (1989), Le informazioni supplementari nel bilancio d'esercizio destinato a pubblicazione, In: Provasoli A., La IV e la VII Direttiva CEE nel progetto di attuazione, MILANO, Giuffrè.
- D. M. Salvioni (1988), Le imprese alberghiere. Complessità strutturale e meccanismi di controllo, Milano:Giuffrè, 1-202.
- D. M. Salvioni (1988), Lavori in corso di attuazione e determinazioni di bilancio, Economia & Management, vol. 2.
- D. M. Salvioni (1988), I meccanismi di controllo nelle imprese alberghiere, In: AMIGONI F. (a cura di), Misurazioni d'azienda. Programmazione e controllo. vol. 2, MILANO:Giuffrè, 487-559.
- D. M. Salvioni (1987), Le politiche di comunicazione delle aziende di credito e le informazioni economiche, In: AA.VV.. La comunicazione nelle banche, MILANO:Ed. Il Sole 24 Ore.
- D. M. Salvioni (1985), La gestione delle grandi commesse industriali, MILANO, Giuffrè, 1-204.
- D. M. Salvioni (1983), Il controllo finanziario della gestione, MILANO:Giuffrè, 1-196.
- D. M. Salvioni (1983), Strumenti amministrativi per la gestione alberghiera, In: AA.VV., L'impresa alberghiera. Aspetti di marketing, organizzazione, amministrazione e finanza, MILANO, Giuffrè.